



Degree Guide:

# Associate in Business, Direct Transfer Agreement/Major Related Program (DTA/MRP)

**Program**

[Business](#)

**Degree Type**

DTA/MRP

**Offered Online**

Yes

The Associate in Business degree is designed as a Direct Transfer Agreement/Major Related Program (DTA/MRP) for transfer with junior standing to baccalaureate institutions. It is generally pursued by students who plan to transfer to a four-year university as a business major after completing their first two years at Peninsula College.

Students are responsible for checking specific requirements of their intended transfer institution, including overall minimum GPA and course choices. A higher GPA in a selected subset of courses or a specific minimum grade in one or more courses, such as math or English, may be required. Students are urged to consult the catalog of the institution for which they plan to transfer. To earn this degree you must complete a minimum of 90 credits in courses required by the DTA.

View the [Associate in Business DTA/MRP document](#) for specific university requirements and confer with your advisor.

## Communication Skills

Catalog #	Course Title	Credits
ENGL& 101	English Composition I	5
ENGL& 102	Composition II	5

## Quantitative Skills

Catalog #	Course Title	Credits
MATH 111	Finite Mathematics	5
MATH& 148	Business Calculus	5

## Humanities

Catalog #	Course Title	Credits
CMST& 210 or CMST& 220		5
PHIL 130	Ethics and Contemporary Moral Issues	5
Humanities Distribution List (Business)		5



### Natural Sciences

Catalog #	Course Title	Credits
MATH& 146	Introduction to Stats	5
Natural Sciences Distribution List (Business)		10

### Social Sciences

Catalog #	Course Title	Credits
ECON& 201	Microeconomics	5
ECON& 202	Macroeconomics	5
PSYC& 100	General Psychology	5

### Accounting/Business

Catalog #	Course Title	Credits
ACCT& 201	Principles of Accounting I	5
ACCT& 202	Principles of Accounting II	5
ACCT& 203	Principles of Accounting III	5
BUS& 201	Business Law	5

### Elective

Catalog #	Course Title	Credits
Elective		5

[BUS& 101](#) or [BUS 270](#) are recommended

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**Total Credits** **90**



# Sample Schedule

## First Quarter (Fall)

<b>Catalog #</b>	<b>Course Title</b>	<b>Credits</b>
BUS& 101	Introduction to Business	5
ENGL& 101	English Composition I	5
Natural Sciences (Business)		5

Natural Sciences + Choose a lab course.

## Second Quarter (Winter)

<b>Catalog #</b>	<b>Course Title</b>	<b>Credits</b>
BUS& 201	Business Law	5
ENGL& 102	Composition II	5
PSYC& 100	General Psychology	5

## Third Quarter (Spring)

<b>Catalog #</b>	<b>Course Title</b>	<b>Credits</b>
CMST& 210	Interpersonal Communication	5
MATH& 146	Introduction to Stats	5
Natural Sciences (Business)		5

## Fourth Quarter (Fall)

<b>Catalog #</b>	<b>Course Title</b>	<b>Credits</b>
ACCT& 201	Principles of Accounting I	5
ECON& 201	Microeconomics	5
MATH 111	Finite Mathematics	5

## Fifth Quarter (Winter)

<b>Catalog #</b>	<b>Course Title</b>	<b>Credits</b>
ACCT& 202	Principles of Accounting II	5
CMST& 220	Public Speaking	5
MATH& 148	Business Calculus	5



## Sixth Quarter (Spring)

Catalog #	Course Title	Credits
ACCT& 203	Principles of Accounting III	5
ECON& 202	Macroeconomics	5
PHIL 130	Ethics and Contemporary Moral Issues	5

## Student Learning Outcomes

### Communication Competencies

- Demonstrate ability to communicate effectively utilizing the language, tools, concepts, and models applicable to business and/or management disciplines.
- Exhibit an ability to communicate business and/or management concepts to diverse audiences through visual presentation.
- Display professional written and oral communication skills as a team member.
- Apply effective written and oral communication skills as a team leader.

### Quantitative Reasoning

- Develop and evaluate options to problems using quantitative analysis and decision making skills.
- Devise solutions based on the outcomes of the quantitative data analyses.

### Information Competencies

- Identify relevant information to develop, evaluate options, and implement solutions.
- Recognize the relative costs and benefits of potential actions.
- Research and demonstrate proficiency in assessing and selecting information technology.
- Demonstrate proper citations from reference information.
- Evaluate the credibility and authenticity of research information.

### Critical Thinking

- Identify complex problems and review relevant information.
- Exhibit critical thinking using logic and reasoning to identify the strengths and weaknesses of alternative solutions, conclusions, or approaches to problems.
- Demonstrate judgment and decision making skills to assess the relative costs and benefits of potential actions to select the appropriate solution.
- Analyze key legal principles that apply in organizational transactions.
- Demonstrate an understanding of legal risk management.

### Personal and Interpersonal Competencies

- Interact collaboratively and engage respectfully with team members to successfully achieve team goals.
- Demonstrate an understanding of management and/or team member roles.
- Exhibit effective interpersonal skills.
- Formulate and articulate a code for ethical behavior.